



HEARTLAND
ENGINEERED PRODUCTS



5 REASONS TO CHOOSE A DESIGN-BUILD MANUFACTURER OVER A FABRICATOR.

As you explore material handling solutions, you're likely to come across a range of operations, including manufacturers who design and craft their own products and those who simply fabricate others' designs. What's the difference? Here are the top 5 to keep in mind.

1. **Accountability.** Unlike a design-build manufacturer, a fabricator simply works from another party's generic drawings. They don't take responsibility for ensuring that the system is adequate for the application, nor do they assume liability for the functionality of the finished structure.
2. **Quality.** Often, because products are not purpose-built to support a specific application, quality suffers. A finished product may not meet the stringent demands of today's material handling tolerances, or your expectations.
3. **Compliance.** When you work directly with a design-build manufacturer such as HEP to create a concept from the ground up, the finished product will be engineered to meet all applicable manufacturing standards and code requirements.
4. **Short-term savings.** Our experience in optimizing solutions for each challenge allows us supply lighter weight, more easily assembled structures that save time and money during fabrication and installation.
5. **Long-term satisfaction.** By developing a solution specific to your environment, products and applications, a design-build supplier such as HEP can help you maximize space and streamline processes, reducing material and labor costs while creating a facility that better supports your workers.

As a premier design-build manufacturer of engineered platforms, mezzanines and accessories for over 40 years, HEP has carefully honed our approach to designing and building customized solutions. See what we can do for you. Contact us today.

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